



## IAAO PROFESSIONAL DEVELOPMENT DEPARTMENT

### SCHEDULE FOR COURSE COORDINATORS/SPONSORS ONLY

**January 1, 2026 – December 31, 2026**

Subject to change without notice.

#### 5-Day Course Fees - Per Student Program Rates (USD)

Courses	Dates	Certified	Contract	IAAO Conducted
101, 102, 112, 201, 300, 311, 331, 332, 333, 334, 400, 402, 500, 501, 600, 601	1/1– 12/31	\$355	\$490	TBD

Certified: The sponsoring agency is responsible for the instructor selections, expenses, and honorarium, in addition to all promotional material, registration, and facilities. Only instructors approved by IAAO may teach IAAO certified programs. Certified programs assume no minimum enrollment. Maximum enrollment is 50 students for classroom and 30 students (recommended) for virtual classroom, i.e., live online.

Contract: IAAO is responsible for the instructor selections, and honorarium. The sponsoring agency is responsible for all promotional material, registration, and facilities. Contract programs assume a **minimum enrollment of 25 students** or the equivalent fees. Maximum enrollment is 50 students for classroom and 30 students (recommended) for virtual classroom, i.e., live online.

IAAO Conducted: IAAO is responsible for everything. IAAO may schedule forums as it deems appropriate.

#### \*Textbook Recommendations:

- The ***Property Assessment Valuation*** textbook (3<sup>rd</sup> edition, ©2010) is recommended for IAAO Courses 101, 102, 112, and 201. The cost per book is \$50 USD and may be ordered by the coordinator at the time they are ordering their course materials.
- The ***Assessment Administration*** textbook (1st edition, ©2003) is the recommended text for Course 400. This textbook is available for sale through Amazon on our website.
- The ***Fundamentals of Mass Appraisal*** textbook (1st edition, ©2011) is the recommended text for courses 300, 311, 331, 332, 333, and 334. This textbook is available for sale through Amazon on our website.
- The ***Mass Appraisal of Real Property*** textbook (1<sup>st</sup> edition, ©1999) is the recommended text for course 311. This textbook is available for sale through Amazon on our website.
- The ***Fundamentals of Tax Policy*** textbook (1st edition, ©2008) is the recommended text for Course 402. This textbook is available for sale through Amazon on our website.

## Workshop Fees - Per Student Program Rates (USD)

Workshops	Certified	Contract	IAAO Conducted
1 day: 191 – 7-Hour National USPAP Update	\$170	\$225	TBD
1.5 and 2 days: 100, 150, 155, 157, 158, 252, 257, 354, 650, 651, 854	\$280	\$345	TBD
2 days: 151 – National USPAP	\$230	\$335	TBD
2.5 and 3 days: 260, 403, 452, 551, 552, 553, 850, 851, 852, 853	\$300	\$375	TBD

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**Contract:** IAAO is responsible for the instructor selections, and honorarium. The sponsoring agency is responsible for all promotional material, registration, and facilities. Contract programs **assume a minimum enrollment of 25 students** or the equivalent fees. Maximum enrollment is 50 students for classroom and 30 students (recommended) for virtual classroom, i.e., live online.

**IAAO Conducted:** IAAO is responsible for everything. IAAO may schedule forums as it deems appropriate.

### Textbook Recommendations:

- The ***Fundamentals of Industrial Valuation*** textbook (1st edition, ©2007) is recommended for Workshop 257. This textbook is available for sale through Amazon on our website.

**USPAP Manual:** Effective 1/1/2026, the 2026 edition of the Uniform Standards of Professional Appraisal Practice (USPAP) will be used for USPAP courses. The above listed “per student” fee for Workshop 151 and 191 includes all student materials required for these workshops.

## One Day Forum Fees - Per Student Program Rates (USD)

Forums	Certified	Contract	IAAO Conducted
909, 910, 911, 917, 931, 932, 950, 960, 962, 990, 991	\$140	\$195	TBD

Certified: IAAO will sell the sponsoring agency forum materials **ONLY**. The sponsoring agency is responsible for all promotional material, registration, facilities, instructor selection, expenses and honorarium.

Contract: IAAO is responsible for the instructor selections, and honorarium. The sponsoring agency is responsible for all promotional material, registration, and facilities. Contract programs **assume a minimum enrollment of 25 students** or the equivalent fees. Maximum enrollment is 50 students for classroom and 30 students (recommended) for virtual classroom, i.e., live online.

IAAO Conducted: IAAO is responsible for everything. IAAO may schedule forums as it deems appropriate.

Updated 12/8/2025