

General Trial Strategies

This presentation will review the overarching strategies necessary to achieve a successful outcome at trial. It will also serve as a brief overview of the specific issues involved in litigating a hospitality/hotel property tax case.

Speaker

William Shepherd, J.D.

Attorney Will Shepherd is the president of William D. Shepherd, P.A. where he practices property tax and real estate valuation litigation. Will has represented property appraisers in all aspects of property tax law for more than 30 years. He was general counsel for the Hillsborough County Property Appraiser for 26 years during which he represented the office in all matters including litigation over real estate and tangible personal property assessments and tax exemption and agricultural classification disputes at the administrative, circuit court and appellate court levels. He is a graduate of the University of South Florida and the University of Illinois Chicago (John Marshall) Law School. He is the recipient of the Florida Chapter IAAO 2018 Member of the Year and Lifetime Achievement awards and is a regular speaker on property tax and real estate valuations matters.