



IAAO PROFESSIONAL DEVELOPMENT DEPARTMENT
SCHEDULE FOR COURSE COORDINATORS/SPONSORS ONLY

January 1, 2021 – DECEMBER 31, 2021

Subject to change without notice.

5-Day Course Fees - Per Student Program Rates (USD)

Courses	Dates	Certified	Contract	IAAO Conducted
101, 102, 112, 201, 300, 311, 331, 332, 333, 334, 400, 402, 500, 501, 600, 601	1/1– 6/30	\$335	\$470	TBD
	7/1– 12/31	\$335 member \$485 non-member	\$470 member \$620 non-member	

Certified: The sponsoring agency is responsible for the instructor selections, expenses, and honorarium, in addition to all promotional material, registration, and facilities. Only instructors approved by IAAO may teach IAAO certified programs. Certified programs assume no minimum enrollment. Maximum enrollment is 50 students for classroom and 30 students (recommended) for virtual classroom, i.e., live online.

Contract: IAAO is responsible for the instructor selections, and honorarium. The sponsoring agency is responsible for all promotional material, registration, and facilities. Contract programs assume a **minimum enrollment of 25 students** or the equivalent fees. Maximum enrollment is 50 students for classroom and 30 students (recommended) for virtual classroom, i.e., live online.

IAAO Conducted: IAAO is responsible for everything. IAAO may schedule forums as it deems appropriate.

*Textbook Recommendations:

- The **Property Assessment Valuation** textbook (3rd edition, ©2010) is recommended for IAAO Courses 101, 102, 112, and 201. The cost per book is \$50 USD.
- The **Assessment Administration** textbook (1st edition, ©2003) is the recommended text for Course 400. The cost per book is \$40 USD.
- The **Fundamentals of Mass Appraisal** textbook (1st edition, ©2011) is the recommended text for courses 300, 311, 331, 332, 333, and 334. The cost per book is \$50 USD.
- The **Mass Appraisal of Real Property** textbook (1st edition, ©1999) is the recommended text for course 311. The cost per book is \$45 USD.
- The **Fundamentals of Tax Policy** textbook (1st edition, ©2008) is the recommended text for Course 402. The cost per book is \$55 USD.

*Prices are only available to the coordinator who is offering the course at the time they are ordering their course materials.

Workshop Fees - Per Student Program Rates (USD)

Workshops	Certified	Contract	IAAO Conducted
1 day: 181 – 7-Hour National USPAP Update for Mass Appraisal 191 – 7-Hour National USPAP Update	\$166	\$220	TBD
1.5 and 2 days: 100, 150, 155, 157, 158, 162, 163 252, 257, 354, 650, 651, 854	\$265	\$330	TBD
2 days: 151 – National USPAP	\$225	\$330	TBD
2.5 and 3 days: 260, 403, 452, 551, 552, 553, 850, 851, 852	\$286	\$360	TBD

Certified: The sponsoring agency is responsible for the instructor selections, expenses and honorarium, in addition to all promotional material, registration, and facilities. Only instructors approved by IAAO may teach IAAO certified programs. Certified programs assume no minimum enrollment. Maximum enrollment is 50 students for classroom and 30 students (recommended) for virtual classroom, i.e., live online.

Contract: IAAO is responsible for the instructor selections, and honorarium. The sponsoring agency is responsible for all promotional material, registration, and facilities. Contract programs **assume a minimum enrollment of 25 students** or the equivalent fees. Maximum enrollment is 50 students for classroom and 30 students (recommended) for virtual classroom, i.e., live online.

IAAO Conducted: IAAO is responsible for everything. IAAO may schedule forums as it deems appropriate.

Textbook Recommendations:

- The ***Fundamentals of Industrial Valuation*** textbook (1st edition, ©2007) is recommended for Workshop 257. The cost per book is \$45 USD. This price is only good to the coordinator who is offering the course.

USPAP Manual: Effective 1/1/20, the 2020-2021 edition of the Uniform Standards of Professional Appraisal Practice (USPAP) will be used. The above listed “per student” fee for Workshop 151, 181 and 191 includes the student manual as well as the USPAP book.

One Day Forum Fees - Per Student Program Rates (USD)

Forums	Certified	Contract	IAAO Conducted
909, 910, 911, 917, 931, 932, 950, 960, 962, 990, 991	\$125	\$179	TBD

Certified: IAAO will sell the sponsoring agency forum materials **ONLY**. The sponsoring agency is responsible for all promotional material, registration, facilities, instructor selection, expenses and honorarium.

Contract: IAAO is responsible for the instructor selections, and honorarium. The sponsoring agency is responsible for all promotional material, registration, and facilities. Contract programs **assume a minimum enrollment of 25 students** or the equivalent fees. Maximum enrollment is 50 students for classroom and 30 students (recommended) for virtual classroom, i.e., live online.

IAAO Conducted: IAAO is responsible for everything. IAAO may schedule forums as it deems appropriate.