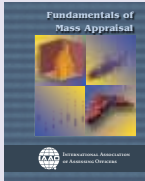




INTERNATIONAL ASSOCIATION  
OF ASSESSING OFFICERS

# IAAO PUBLICATIONS

## TEXTBOOKS



**Fundamentals of Mass Appraisal**  
(Members \$55, Nonmembers \$70; softcover)

**New edition coming  
in November 2011!**

This essential tool for mass appraisers replaces and updates the previous *Mass Appraisal of Real Property*. If you are using automated valuation models, or mass appraisal, you need to understand the principles developed in this textbook. This volume contains everything you need to know to develop a mass appraisal system, build and calibrate models, and conduct a revaluation.



**Property Assessment Valuation, Third Edition**  
(Members \$55, Nonmembers \$70; softcover)

**NEW in 2010!**

An introductory text on assessment administration and basic appraisal principles for all training needs. Contains substantial chapters on mapping, highest and best use, and personal property assessment.



**Fundamentals of Tax Policy**  
(Members \$60, Nonmembers \$75; softcover)

*Fundamentals of Tax Policy* explores the concepts and philosophy of taxation, the underlying systems for taxation, and the effects of taxation, thus offering insight into current tax policy debates. The book presents a broad overview of general tax policy with an emphasis on property tax policy. This book will be useful to local, state, and provincial assessing officers and tax officials, members of the academic community, legislators, tax researchers, and governmental administrators.



**Assessment Administration**  
(Members \$50, Nonmembers \$75; softcover)

This book covers the three pillars of IAAO: administration, tax policy, and mass appraisal processes. It provides the information needed to set up and manage a successful assessor's office and understand basic principles of an ad valorem system. Topics covered in this text include an overview of property tax systems, basic approaches to management, overview of different types of property, technology-based information systems, and practical approaches to the perform the tasks required of an assessor's office.



**Fundamentals of Industrial Valuation**  
(Members \$55, Nonmembers \$70; softcover)

*Fundamentals of Industrial Valuation* is designed to provide a basic understanding and overview of the procedures and practices necessary to appraise industrial properties. Valuations of this type can be complex and challenging even for experienced appraisers. This text provides a foundation for further investigation and learning.



**Assessment Practices: Self-Evaluation Guide, Third Edition**  
(Members \$45, Nonmembers \$90; softcover)

E-book (Members \$25, Nonmembers \$50)

The revised *Assessment Practices: Self-Evaluation Guide* has been written to assist assessors, candidates for the Assessment Administration Specialist (AAS) designation, and jurisdictions seeking the Certificate of Excellence in Assessment Administration. It also can be used to document best practices when examining various office procedures. This guide incorporates accepted standards of assessment practice using the publications and standards of IAAO and reflects the requirements of the *Uniform Standards of Professional Appraisal Practice* (USPAP). The entire book has been redesigned and the "Excellence Checklist" self-evaluation questions have been updated. The book is available in print or as an E-version.



**GIS Guidelines for Assessors, Second Edition**  
(Members \$45, Nonmembers \$60; softcover)

A joint publication of the Urban and Regional Information Systems (URISA) and IAAO, *GIS Guidelines for Assessors* presents the first comprehensive treatment of the assessor's role in GIS projects. Topics covered include the components and principles of GIS, design considerations and recommendations, GIS management and institutional issues, and trends. Charts, figures, and photographs illustrate key points.



**Property Appraisal and Assessment Administration**  
(Members \$50, Nonmembers \$75; softcover)

The only comprehensive textbook on all three areas crucial to successful property assessment professionals: single-property appraisal, mass appraisal, and assessment administration. The 716 pages of practical and theoretical information make this the most complete reference manual available for assessors, appraisers, and appeal boards. Provides an index, glossary, references, and list of equations for easy access to specific topics. Charts, figures, and photographs illustrate key points.



**Issues Confronting Properties Affected by Contamination or Environmental Problems**  
(Members \$40, Nonmembers \$55; softcover )

This is the first in a series of texts dedicated to discussing questions that challenge appraisers, public officials, and assessment professionals on a daily basis (also see *The Valuation of Subsidized Housing*). This work collects 54 previously published articles into one easy-to-use reference guide. It includes articles on Brownfields, stigma and the marketplace, lender perspectives, evolving standards, and more.



**The Valuation of Subsidized Housing**  
(Members \$40, Nonmembers \$55; softcover)

This second book in the series (see *Issues Confronting Properties Affected by Contamination or Environmental Problems*) explores the novel circumstances presented by utility allowances, rent and interest subsidies, mortgage assumability, tax credits, below-market financing, guaranteed returns, membership fee reimbursements, accelerated depreciation, low base rentals, HUD restrictions, a typical construction costs, and governmental depreciation, regulations. In all, the text contains twenty chronologically arranged articles and presentations.



**ONLINE PROCEEDINGS**

**IAAO Annual Conference Proceedings** (Members \$35, Nonmembers \$55)

Presentations from the most recent conference available online through the IAAO Marketplace. Meeting attendees have free access.



**GIS/CAMA Technologies Conference Proceedings** (Members \$35, Nonmembers \$55)

Presentations from the most recent conference available online through the IAAO Marketplace. Meeting attendees have free access.

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**IAAO TECHNICAL STANDARDS**

IAAO technical standards are available as a FREE download at [www.iaao.org](http://www.iaao.org).

**Also available individually** (Members \$5, Nonmembers \$10). **Complete set with a binder** (Members \$75, Nonmembers \$100).

Guide to Assessment Administration Standards

Contracting for Assessment Services

Administration of Monitoring and Compliance Responsibilities

Assessment Appeal

Automated Valuation Models

Digital Cadastral Maps and Parcel Identifiers

Facilities, Computers, Equipment, and Supplies

Manual Cadastral Maps and Parcel Identifiers

Mass Appraisal of Real Property

Professional Development

Property Tax Policy

Public Relations

Ratio Studies

Valuation of Personal Property

Valuation of Property Affected by Environmental Contamination

Verification and Adjustment of Sales